
EXHIBIT D
WSJ ARTICLE

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Over the Borderline

In San Diego, Legal Quirks Help A Radio Empire

Titan Clear Channel Manages
Mexican Stations Beaming
Programs Into the Market

Using Muscle With Advertisers

By ANNA WILDE MATHEWS

SAN DIEGO—On a recent morning, radio fans here could listen to oldies station KOOL 95.7 spin Three Dog Night's "Joy to the World" or to Rock 103.5 pipe in Howard Stern. On Jammin' Z90, morning team Billy Blast and Da Mizfitz interviewed comedian D.L. Hughley between hip-hop tracks. A.J. Machado, the host on pop powerhouse 93.3, joked about health clubs, while 94.1 played singer Jewel for its soft-rock audience.

Behind all these broadcasts was one company: Clear Channel Communications Inc. It controls all five stations.

They broadcast from the same glass-plated office building in north San Diego. Clear Channel also runs seven other stations broadcasting to the city, among them the leaders in sports, news and "niterative" rock. In addition to the 12 frequencies it controls here, Clear Channel



Mike Glickenhau

Sells the advertisements for a 13th, giving it one of the largest radio strongholds ever assembled by one company in a U.S. city.

Federal law restricts radio companies to owning eight stations in a big city such as San Diego. Clear Channel has taken advantage of an exception that allows U.S. broadcasters to operate additional stations in Mexico or Canada that serve audiences in this country—without those stations counting toward the ownership cap.

Five of Clear Channel's San Diego stations, including Jammin' Z90, are Mexican owned. Their programming and ad sales are controlled by Clear Channel employers in San Diego. Clear Channel beams programming via satellite to radio facilities in the Tijuana area. From there, the shows are broadcast back across the border to listeners in San Diego. Clear Channel says it pays the Mexican station owners a fee but declines to discuss any specifics.

The result is a particularly stark case in an era of rapid consolidation throughout the media industries. Clear Channel boasts more than 40% of the listening audience here. It controls three of the five stations with the highest ratings. And it says it collects about 55% of all revenue from radio in San Diego.

That kind of dominance can be a headache for advertisers, who say they feel compelled to do business with Clear Channel. The company says that regardless of its size, it treats ad buyers fairly.

Economies of Scale

The country's biggest radio company, with about 1,200 stations, Clear Channel says its heft in San Diego allows it to enjoy economies of scale on equipment and staff. But it also argues that by making sure its stations' offerings don't overlap here, it has increased the diversity of radio programming in the city and boosted the overall audience listening to the stations it runs. The company also says it now offers advertisers many more options than they previously enjoyed, including one-stop shopping for some or all of its 13 stations.

"The public didn't always win in the old days," when more stations were stand-alone outfits, says Mike Glickenhau, a company vice president in San Diego. "We've taken away some of those old competitive juices and put them to the advantage of our community," he adds. Clear Channel, which is based in San Antonio, says it serves the public interest by, for example, offering charities more flexible alternatives than they

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Over the Borderline: In San Diego, Legal Quirks Help

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have had in the past for soliciting donations and promoting good works on the company's many stations.

"Instead of 13 stations you want to murder each morning, you feel like you're part of a team," says Mr. Machado, the Clear Channel DJ. He used to face off against pop station Z90, until Clear Channel took over its programming this spring. "Competition isn't really competition anymore," Mr. Machado says. Since the company stations carefully keep their play lists distinct, he says he can spend more time improving his show, rather than worrying about which promotions or artists Z90 might feature.

Congress intended to allow more consolidation in radio when it loosened the limits on station ownership as part of a broad 1996 telecommunications deregulation law. Lawmakers doubled the number of stations a company could own in a single market, setting the ceiling of eight for the biggest cities. Broadcasters rushed to hulk up in desirable markets.

The goal of the change was to strengthen radio companies, many of which were weak or tailing before the law shifted. Stronger broadcasters were thought more likely to offer quality programming and compete better against other media. But gaps in the legislation have allowed big companies to grab even greater control than expected in certain markets.

One of those gaps is the exception for stations in Mexico or Canada, which aren't regulated by the FCC. While a handful of other companies have also capitalized on that loophole, Clear Channel has been by far the most aggressive. San Diego, the biggest market on the Mexican border, offers the prime venue for this maneuver.

In addition, the 1996 law allows companies to manage a U.S. station's advertising without that counting toward the ownership cap. American General Media Corp., based in Bakersfield, Calif., sells ads for stations it doesn't own in Santa Fe, N.M., and St. Luis Obispo and Santa Maria in California. It has hit its ownership limit in each of those cities.

Clear Channel follows the same pattern in some other U.S. markets where it owns as many stations as it can. In Jacksonville, Fla., the company owns seven stations and sells ads on four more. Likewise, in Salt Lake City, it owns seven stations and sells ads on four additional ones.

'Absurd Result'

Clear Channel's tactics have drawn a handful of complaints to the Federal Communications Commission, which enforces the ownership limits. Jefferson-Pi-

lot Corp., the No. 2 radio operator in San Diego, with four stations, has filed a petition criticizing Clear Channel's control of its Mexican frequencies and arguing that the foreign-station exemption has created "an anomalous and absurd result, which permits the very market dominance Congress sought to preclude" with ownership caps. Jefferson-Pilot, which is based in Greensboro, N.C., has tried unsuccessfully to take over the operations of a Mexican station but doesn't control any foreign stations. It has asked the FCC to reconsider how it accounts for foreign signals. The FCC hasn't acted on the complaints against Clear Channel.

Clear Channel says the complaints are without merit and that all of its operations, including the San Diego stations, pass regulatory muster. The company's acquisitions are all approved by the FCC, and larger deals have been cleared by the Justice Department's antitrust division, as well. "We're a bigger company; we're a bigger target for people," says Clear Channel President Mark Mays. "There's no question that our success is rubbing some of our competitors wrong."

Clear Channel's big move into San Diego came in 1999, when it bought Jacor Communications Inc., which had been amassing stations there for four years. Last year, Clear Channel put most of its stations into a glass-plated office building in north San Diego, which features 33 studios and a small stage for live performances.

Clear Channel can throw its weight around in San Diego in a variety of ways. It can secure sole sponsorship of choice concerts and exclusive in-house appearances by sought-after artists. For the last several years, the company has essentially locked up radio promotion of San Diego's popular "Street Scene," an annual outdoor music festival. In return for heavy coverage on Clear Channel's family of stations, the festival's organizers have promised not to work with stations that compete against any of Clear Channel's formats—which means virtually everyone.

The festival must get Clear Channel's permission to grant the company's competitors free tickets or any exposure at the event, according to Tim Hackett, whose company oversees marketing and public relations for Street Scene. The only exceptions made to that rule are for certain public and Spanish-language stations, he says.

One station, Viacom Inc.'s classic-rock KPLN, was so determined to give away tickets to Street Scene several years ago that it went out and bought them. The festival organizers "had to politely say, 'This is

an exclusive deal with Clear Channel,' and ask KPLN to stop the giveaway," says Mr. Hackett. Festival organizers and KPLN don't dispute this account.

'All Seven Courses'

Advertisers in San Diego say that Clear Channel has the muscle to seek exclusive or near-exclusive deals that keep advertisers from appearing on other stations. "They want all seven courses of the meal," says Bob Gavin, president of Gavin & Gavin Advertising Inc., a local firm. "They don't want all six courses and then have you go across the street for dessert."

Late last year, when Mr. Gavin was placing ads valued at about \$400,000 to a hair-salon chain, he says he considered Clear Channel, as well as Viacom's KPLN and Jefferson-Pilot's KSON, a country station. To grab a bigger share of the \$400,000, Clear Channel offered a bonus, Mr. Gavin says: a contest for a trip to Las Vegas in which contestants had to mail in a postcard obtained from one of the hair salons. Clear Channel also threw in free promotions of the contest on several of its stations valued at a total of \$40,000. Mr. Gavin says he took the deal and avoided KPLN. He did buy a few spots on the Jefferson-Pilot country station because Clear Channel didn't yet own one. These days, he says he would probably go exclusively with Clear Channel since it now operates its own country station—but hasn't done so yet.

Ad Anxiety

Clear Channel has tremendous leverage with advertisers trying to reach certain audiences. Those targeting English-speaking teen radio listeners have few other options in San Diego. Clear Channel owns the city's leading pop station, its top hip-hop station and its most popular rock and alternative-rock stations. "You are forced to have to deal with Clear Channel" to reach teenagers, says John Masters, president of Solomon Friedman Entertainment Inc., a San Diego-based ad agency that frequently places local movie ads. Mr. Masters says Clear Channel hasn't taken advantage of its dominance to push up its rates, but he fears that will happen in the future.

Clear Channel's Mr. Glickenhaus says that "it wouldn't be prudent" for his company to "take advantage of an advertiser," because that would alienate a potential source of revenue. The company estimates that radio provides only 9% of San Diego's total advertising market, as measured by revenue and says that advertisers can always go to television stations and newspapers.

a Radio Empire

Clear Channel's rock and sports stations give it a particularly strong grip on male listeners, and the company seeks to be paid for that strength, advertisers say. Tina Greenier, a radio-ad buyer with Zenith Media, says she was surprised recently when Clear Channel gave her different rates for batches of Lexus ads that would run for similar amounts of time at the same time of day. The only difference was that one batch aimed primarily at men, while the other targeted adults generally. Clear Channel demanded about 25% more per ratings point for men, compared with the all-adult batch, she says. Ms. Greenier, whose employer is a joint venture of Publicis Croupe SA and Cordiant Communications Group PLC, says that in other markets, she always has received the same rate on a per-listener basis, regardless of demographic characteristics.

Clear Channel has "this dominance, and they have the opportunity to do whatever they want," she says. In the end, she says she had no choice but to buy the male-focused ads from Clear Channel, although she used competitors for the spots aimed at both genders.

Clear Channel's Mr. Glickenhauß says the different rates in this instance—and ad rates generally—reflect nothing more than "supply-and-demand pricing." He adds, "We don't force people to use us."

EXHIBIT E

BIA REVENUE FIGURES

BIA Radio Parent Co. Market Revenue Share Report

| Mkt Rank | Market | # AMs | # FMs | Owner | BIA's Estimated Revenue for 2001 | | |
|---|----------------|----------|----------|---|----------------------------------|-----------------|---------------------|
| | | | | | Station (000) | Market (000) | %Share of Market |
| Parent: Arcangel Broadcasting Foundation | | | | | | | |
| 35 | Columbus, OH | 0 | 1 | Arcangel Broadcasting Foundation | | 94,600 | |
| | Total Stations | 0 | 1 | Parent Total | | 94,600 | 0.0% |
| Parent: Christian Voice of Central Ohio, Inc | | | | | | | |
| 35 | Columbus, OH | 0 | 1 | Christian Voice of Central Ohio, Inc | | 94,600 | |
| | Total Stations | 0 | 1 | Parent Total | | 94,600 | 0.0% |
| Parent: Clear Channel Communications | | | | | | | |
| 35 | Columbus, OH | 3 | 4 | Clear Channel Communications | 34,700 | 94,600 | 36.6% |
| | Total Stations | 3 | 4 | Parent Total | 34,700 | 94,600 | 36.6% |
| Parent: Columbus City School District | | | | | | | |
| 35 | Columbus, OH | 0 | 1 | Columbus City School District | | 94,600 | |
| | Total Stations | 0 | 1 | Parent Total | | 94,600 | 0.0% |
| Parent: Denison University | | | | | | | |
| 35 | Columbus, OH | 0 | 1 | Denison University | | 94,600 | |
| | Total Stations | 0 | 1 | Parent Total | | 94,600 | 0.0% |
| Parent: Fifteen Fifty Corporation | | | | | | | |
| 35 | Columbus, OH | 1 | 0 | Fifteen Fifty Corporation | | 94,600 | |
| | Total Stations | 1 | 0 | Parent Total | | 94,600 | 0.0% |
| Parent: Frontier Broadcasting LLC | | | | | | | |
| 35 | Columbus, OH | 2 | 0 | Frontier Broadcasting LLC | | 94,600 | |
| | Total Stations | 2 | 0 | Parent Total | | 94,600 | 0.0% |
| Parent: Ingleside Radio Inc | | | | | | | |
| 35 | Columbus, OH | 0 | 1 | Ingleside Radio Inc | 2,300 | 94,600 | 2.4% |
| | Total Stations | 0 | 1 | Parent Total | 2,300 | 94,600 | 2.4% |
| Parent: Lancaster Education Broadcasting Foundation | | | | | | | |
| 35 | Columbus, OH | 0 | 1 | Lancaster Education Broadcasting Foundation | | 94,600 | |
| | Total Stations | 0 | 1 | Parent Total | | 94,600 | 0.0% |
| Parent: North American Broadcasting Company | | | | | | | |
| 35 | Columbus, OH | 1 | 2 | North American Broadcasting Company | 7,900 | 94,600 | 6.3% |
| | Total Stations | 1 | 2 | Parent Total | 7,900 | 94,600 | 8.3% |
| Parent: Ohio State University | | | | | | | |
| 35 | Columbus, OH | 1 | 1 | Ohio State University | | 94,600 | |
| | Total Stations | 1 | 1 | Parent Total | | 94,600 | 0.0% |
| Parent: Ohio Wesleyan University | | | | | | | |
| 35 | Columbus, OH | 0 | 1 | Ohio Wesleyan University | | 94,600 | |
| | Total Stations | 0 | 1 | Parent Total | | 94,600 | 0.0% |
| Parent: Otterbein College | | | | | | | |
| 35 | Columbus, OH | 0 | 1 | Otterbein College | | 94,600 | |

BIA Radio Parent Co. Market Revenue Share Report

| Mkt Rank | Market | # AMs | # FMs | Owner | BIA's Estimated Revenue for 2001 | | |
|--|--------------|----------------|----------|----------------------------------|----------------------------------|-----------------|----------------------|
| | | | | | Station (000) | Market (000) | % Share of Market |
| <hr/> | | | | | | | |
| Parent: Radio Ohio, Inc. | | Total Stations | 0 | ■ | Parent Total | 94,600 | 0.0% |
| 35 | Columbus, OH | 1 | 1 | Radio Ohio, Inc. | 7,300 | 94,600 | 7.7% |
| Parent: Radio One Incorporated | | Total Stations | ■ | ■ | Parent Total | 7,300 | 7.7% |
| 35 | Columbus, OH | 0 | 3 | Radio One Incorporated | 8,600 | 94,600 | 9.0% |
| Parent: Runnymede Corp | | Total Stations | 0 | 3 | Parent Total | 8,600 | 9.0% |
| 35 | Columbus, OH | 1 | 1 | Runnymede Corp | 400 | 94,600 | 0.4% |
| Parent: Saga Communications incorporated | | Total Stations | 1 | 1 | Parent Total | 400 | 0.4% |
| 35 | Columbus, OH | 1 | 1 | Saga Communications Incorporated | 13,500 | 94,600 | 14.2% |
| Parent: Salem Communications Corporation | | Total Stations | 1 | 1 | Parent Total | 13,500 | 14.2% |
| 35 | Columbus, OH | 1 | 0 | Salem Communications Corporation | 1,800 | 94,600 | 1.9% |
| Parent: Scantland Broadcasting Ltd | | Total Stations | 1 | 0 | Parent Total | 1,800 | 1.9% |
| 35 | Columbus, OH | 0 | 2 | Scantland Broadcasting Ltd | 1,350 | 94,600 | 1.4% |
| Parent: Spirit Communications | | Total Stations | 0 | 2 | Parent Total | 1,350 | 1.4% |
| 35 | Columbus, OH | 0 | 1 | Spirit Communications | | 94,600 | |
| Parent: Stop 26-Riverband Incorporated | | Total Stations | 0 | ■ | Parent Total | 94,800 | 0.0% |
| 35 | Columbus, OH | 0 | 2 | Stop 26-Riverband Incorporated | 1,100 | 94,600 | 1.1% |
| Parent: Viacom International Inc | | Total Stations | 0 | 2 | Parent Total | 1,100 | 1.1% |
| 35 | Columbus, OH | 0 | 3 | Infinity Broadcasting | 14,000 | 94,600 | 14.7% |
| Parent: WCLT Radio Inc | | Total Stations | 0 | 3 | Parent Total | 14,000 | 14.7% |
| 35 | Columbus, OH | 1 | 1 | WCLT Radio Inc | 1,600 | 94,600 | 1.6% |
| | | Total Stations | 1 | 1 | Parent Total | 1,600 | 1.6% |

EXHIBIT F

US CENSUS BUREAU MAP

U.S. DEPARTMENT OF COMMERCE Economics and Statistics Administration B

G-24 OHIO

EXHIBIT G

BIA/ARBITRON FIGURES

Market: Columbus, OH

Competitive Overview

Metro Rank: 35

FM Stations

| | | | | | | | | | | | | | 2001 Est | Avg '01 | ARB 12+ Metro Shares (see rights) | | | | | | | | |
|-----------------|-----------------|-----------|-------|------------|------------|---|---------------------|-----------|------------|---------------------|-------|-------------|--------------------|-------------|-----------------------------------|-------------|-------------|-----------|-------------|-------------|-------------|-----------|-------------|
| Calls | City of License | FCC Class | Freq | Power (kW) | HAAT | C | Owner | Year Bldg | Date Acq'd | Sales Price (\$000) | L M A | Format | Revenue (\$000) 1/ | Power Ratio | Local Comm | Spring 2002 | Winter 2002 | Fall 2001 | Summer 2001 | Spring 2001 | Winter 2001 | Fall 2000 | Summer 2000 |
| | | | | | | | | | | | | | | | | | | | | | | | |
| WCOL | Columbus | B | 92.3 | 220 | 755 | f | Clear Channel Comm | 47 | 9905 | | g1 | country | 8800 | 125 | 7.5 | 6.9 | 6.0 | 5.7 | 6.0 | 6.3 | 6.5 | 7.0 | 5.9 |
| WQIO | Mount Vernon | B | 93.7 | 37.0 | 564 | f | Clear Channel Comm | 51 | 0102 | | g1 | 80s Hits | 600 | | 0.2 | 0.0 | 0.4 | 0.0 | 0.0 | 0.6 | 0.0 | 0.0 | 0.0 |
| WSNY | Columbus | B | 94.7 | 22.0 | 755 | d | Saga Comm Inc | 48 | 8607 | 16,900 | c2 | AC | 13,000 | 166 | 8.3 | 7.0 | 7.5 | 7.1 | 7.0 | 6.8 | 7.2 | 7.4 | 8.0 |
| WHOK | Lancaster | B | 95.5 | 21.0 | 761 | k | Infinity Bcstg | 58 | 0102 | | g2 | Country | 3,600 | 0.93 | 4.1 | 2.7 | 3.5 | 2.9 | 3.3 | 4.1 | 3.6 | 3.2 | 3.2 |
| WLVQ | Columbus | B | 96.3 | 18.0 | 751 | k | Infinity Bcstg | 59 | 0102 | | g2 | AOR/CiRock | 6,900 | 1.33 | 7.1 | 6.2 | 5.1 | 5.1 | 5.1 | 6.5 | 6.6 | 6.1 | 5.1 |
| WENS | Columbus | B | 97.1 | 20.5 | 781 | b | Radio Ohio, Inc | 59 | | | | Hot AC | 5,500 | 0.89 | 6.5 | 5.7 | 6.4 | 7.3 | 6.7 | 5.8 | 4.9 | 5.1 | 6.2 |
| WNCI | Columbus | B | 97.9 | 1050 | 561 | f | Clear Channel Comm | 61 | 9905 | | g1 | CHR | 12,500 | 1.28 | 10.3 | 8.4 | 8.8 | 7.5 | 9.2 | 9.0 | 9.0 | 8.3 | 9.3 |
| WXMG | Upper Arlington | A | 98.9 | 2.6 | 505 | i | Radio One Inc | 89 | 0108 | | g3 | R&B Oldies | 1,400 | 0.45 | 3.3 | 2.2 | 2.0 | 2.4 | 3.3 | 2.7 | 2.5 | 2.8 | 3.9 |
| WBZX | Columbus | B | 99.7 | 20.0 | 784 | a | N American Bcstg Co | 62 | | | | AOR | 5,500 | 0.99 | 5.9 | 6.0 | 5.1 | 5.0 | 4.6 | 5.5 | 5.0 | 5.0 | 5.3 |
| WGLT | Newark | B | 100.3 | 50.0 | 390 | e | WGLT Radio Inc | 47 | | | | Country | 1,600 | 0.68 | 2.5 | 2.0 | 1.9 | 2.6 | 2.1 | 1.8 | 2.3 | 2.5 | 2.8 |
| WWCD | Grove City | A | 101.1 | 6.0 | 328 | | Ingleside Radio Inc | 90 | 9110 | 2,000 | | Alternative | 2,300 | 1.11 | 2.2 | 1.6 | 1.6 | 1.6 | 2.2 | 2.0 | 1.9 | 1.6 | 2.2 |
| WNKO | Newark | A | 101.7 | 3.0 | 299 | c | Runnymede Corp | 72 | | | | Oldies | 400 | | 0.7 | 0.7 | 0.8 | 0.8 | 1.0 | 0.0 | 0.4 | 0.9 | 0.7 |
| WSMZ | Johnstown | A | 103.1 | 1.6 | 443 | g | Slop 26-Riverbend | 75 | 8512 | 1,500 | | Urban AC | 400 | | 0.9 | 1.3 | 1.5 | 1.3 | 1.1 | 0.7 | 0.8 | 0.6 | 0.0 |
| WJZA | Lancaster | A | 103.5 | 4.0 cp | 404 | j | Scantland Bcstg Ltd | 89 | 9806 | 1,200 | | Smooth Jazz | 650 | 0.40 | 1.7 | 1.8 | 1.3 | 1.5 | 2.1 | 1.1 | 1.3 | 1.5 | 1.2 |
| WEGE | Westerville | A | 103.9 | 5.1 | 348 | a | N American Bcstg Co | 98 | 9902 | 5,000 | | Cisc Hits | 1,200 | 0.60 | 2.1 | 1.4 | 1.6 | 1.5 | 1.7 | 1.6 | 1.8 | 2.4 | 1.6 |
| WJZK | Richwood | A | 104.3 | 3.4 | 438 | j | Scantland Bcstg Ltd | 96 | | | | Smooth Jazz | 700 | | 0.9 | 1.4 | 0.8 | 0.9 | 0.7 | 0.7 | 0.8 | 1.0 | 0.7 |
| WCVO | Gahanna | A | 104.9 | 6.0 | 308 | | Christian Voice, OH | 72 | | | | Religion | | | 1.1 | 1.7 | 1.4 | 1.8 | 2.0 | 1.8 | 0.0 | 0.0 | 0.0 |
| WFJX | Hilliard | A | 105.7 | 2.4 | 522 | f | Clear Channel Comm | 90 | 9905 | | g1 | Cisc Rock | 2,300 | 1.01 | 2.4 | 2.4 | 2.7 | 2.7 | 1.9 | 2.5 | 2.0 | 1.9 | 1.9 |
| WJYD | London | A | 106.3 | 6.0 | 328 | i | Radio One Inc | 65 | 0108 | | g3 | Gospel | 300 | 0.21 | 1.5 | 1.7 | 1.5 | 1.0 | 1.2 | 1.3 | 1.1 | 1.5 | 0.8 |
| WAZU | Circleville | A | 107.1 | 3.0 | 328 | k | Infinity Bcstg | 65 | 0102 | | g2 | New Rock | 1,500 | 0.76 | 2.1 | 1.7 | 1.5 | 1.3 | 1.7 | 1.7 | 1.8 | 1.9 | 2.0 |
| WCKX | Columbus | A | 107.5 | 1.9 | 413 | i | Radio One Inc | 96 | 0108 | | g3 | Urban | 6,900 | 0.79 | 9.2 | 8.2 | 6.8 | 7.0 | 7.8 | 7.9 | 7.9 | 8.1 | 9.4 |
| WODB | Delaware | A | 107.9 | 2.6 | 505 | g | Slop 28-Riverbend | 91 | 0001 | | g5 | Oldies | 700 | 0.34 | 2.2 | 2.2 | 2.2 | 1.6 | 2.3 | 2.1 | 1.8 | 1.3 | 1.4 |
| # FM Stations - | | | | 22 | # Combos - | | | | 20 | FM TOTALS | | | | | 82.7 | 73.0 | 70.4 | 68.6 | 73.0 | 72.5 | 69.0 | 70.1 | 71.6 |

AM Stations

| Calls | City of License | FCC Class | Freq | Day Power (kW) | Night Power (kW) | C | Owner | Year Bldg | Date Acq'd | Sales Price (\$000) | L M A | Format | 2001 Est | | Avg '01 Local Comm | ARB 12+ Metro Shares (see rights) | | | | | | | |
|-------|-----------------|-----------|------|----------------|------------------|---|---------------------|-----------|------------|---------------------|-------|--------------|--------------------|-------------|--------------------|-----------------------------------|-------------|-----------|-------------|-------------|-------------|-----------|-------------|
| | | | | | | | | | | | | | Revenue (\$000) 1/ | Power Ratio | | Spring 2002 | Winter 2002 | Fall 2001 | Summer 2001 | Spring 2001 | Winter 2001 | Fall 2000 | Summer 2000 |
| WTVN | Columbus | B | 610 | 5.0 cp | 50.00 | f | Clear Channel Comm | 24 | 9905 | | g1 | Nws/Tlk/Spt | 9,900 | 1.11 | 9.4 | 7.0 | 8.3 | 8.8 | 7.1 | 8.2 | 8.7 | 8.2 | 6.1 |
| WHTH | Heath | B | 790 | 1.0 | 0.03 | c | Runnymede Corp | 70 | | | | Talk | | | | 0.4 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| WRFD | Columbus | B | 880 | 23.0 | 0.00 | | Salem Comm Corp | 47 | 8202 | 1,800 | | Chrst/Talk | 1,800 | | 0.6 | 0.5 | 0.4 | 0.7 | 1.0 | 0.0 | 0.7 | 0.5 | 0.9 |
| WMNI | Columbus | B | 920 | 1.0 | 0.50 | a | N American Bcstg Co | 58 | | | | Adlt. Stndrd | 1,200 | 0.42 | 3.0 | 2.3 | 3.2 | 2.6 | 3.4 | 1.8 | 2.6 | 2.4 | 2.3 |
| WZNW | Columbus | C | 1230 | 1.0 | 1.00 | i | Clear Channel Comm | 22 | 9905 | | g1 | Sprts/Talk | 500 | 0.53 | 1.0 | 0.4 | 0.6 | 0.7 | 0.9 | 0.9 | 1.0 | 0.6 | 0.6 |
| WUCO | Marysville | B | 1270 | 0.5 | 0.50 | h | Fmnbr Bcstg LLC | 83 | 9812 | 190 | | country | | | | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| WMVO | Mount Vernon | B | 1300 | 0.4 | 0.05 | i | Clear Channel Comm | 53 | 0102 | | g1 | Variety | | | | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| WLOH | Lancaster | B | 1320 | 0.5 cp | 0.02 | h | Frontier Bcstg LLC | 48 | 0102 | 325 | | Oldies | | | | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| WCLT | Newark | B | 1430 | 0.5 | 0.05 | e | WCLT Radio Inc | 49 | 5801 | | | Nws/Tlk/Spt | | | | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| WENS | Columbus | B | 1460 | 5.0 | 1.00 | b | Radio Ohio, Inc | 22 | 3306 | | | Sprts/Talk | 1,800 | 0.95 | 2.0 | 1.3 | 1.8 | 2.3 | 1.0 | 1.7 | 2.2 | 2.1 | 1.9 |
| WDLR | Delaware | B | 1550 | 0.5 | 0.03 | | Fifteen Fifty Corp | 61 | 0111 | | | Country | | | | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |

1/ See introduction section for interpretation of revenue estimates.

Metro Rank: 35

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Radio data is current as of 08/28/2002

Market: Columbus, OH

Competitive Overview

Metro Rank: 35

| | | | | | | | | | | | | | | | | | | | | | | |
|-------|----------|---|---------------------|----|------|---------------|---------------|----|------|----|-------------|------------------------------|------|------|------|------|------|------|------|------|------|-----|
| WV KO | Columbus | B | 1580 | 10 | 0.25 | d | Saga Comm Inc | 51 | 8607 | c2 | Gospl/Inspr | 500 | 0.48 | 1.1 | 0.7 | 1.0 | 0.9 | 0.7 | 0.8 | 0.8 | 1.4 | 0.9 |
| | | | # AM Stations | | 12 | # Combos - | | 10 | | | | AM TOTALS | | 171 | 126 | 153 | 160 | 141 | 134 | 160 | 154 | 127 |
| | | | Stations Profiled - | | 34 | # Duopolies - | | 10 | | | | Total Local Commercial Share | | 85.6 | 85.7 | 84.6 | 87.1 | 85.9 | 85.0 | 85.5 | 84.3 | |

EXHIBIT H

DIJBLIN YAHOO SEARCH - NEWSPAPERS



Yahoo! -

Three Ways to Get Local. [Maps](#) [Yellow Pages](#) [City G](#)



Enter Keyword(s):
Find your fit

Search

Welcome, Guest User

[Create My Favorite Locations](#) - [Sign In](#)

Yahoo! Yellow Pages

Beyond Dublin, OH

[Change Location](#) - [Save This Location](#)

Top > [Communications and Media](#) > [Printing and Publishing](#) > Newspapers

[Search]

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| Business Name | Address | Miles* |
|--|--|--------|
| Cns (614) 841-1781 | 670 Lakeview Plaza Blvd Worthington, OH Map | 6.2 |
| Delaware This Week (740) 363-2285 | 670 Lakeview Plaza Blvd # F Worthington, OH Map | 6.2 |
| Rocky Fork Enterprise (614) 841-1781 | 670 Lakeview Plaza Blvd # F Worthington, OH Map | 6.2 |
| Thisweek (614) 841-1781 | 670 Lakeview Plaza Blvd # F Worthington, OH Map | 6.2 |
| Bexley News (614) 785-1212 | 5257 Sinclair Rd Columbus, OH Map | 6.4 |
| Big Walnut News (614) 785-1212 | 5257 Sinclair Rd Columbus, OH Map | 6.4 |
| Booster (614) 785-1212 | 5257 Sinclair Rd Columbus, OH Map | 6.4 |
| Canal Winchester Times (614) 785-1212 | 5257 Sinclair Rd Columbus, OH Map | 6.4 |
| Dublin News (614) 785-1212 | 5257 Sinclair Rd Columbus, OH Map | 6.4 |
| Gahanna News (614) 785-1212 | 5257 Sinclair Rd Columbus, OH Map | 6.4 |
| German Village Gazette (614) 785-1212 | 5257 Sinclair Rd Columbus, OH Map | 6.4 |
| Grove City News (614) 785-1212 | 5257 Sinclair Rd Columbus, OH Map | 6.4 |
| Hilliard Northwest News | 5257 Sinclair Rd | |

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|---|--------------------------------------|-----|
| (614) 785-1212 | Columbus, OH Map | 6.4 |
| New Albany News (614) 785-1212 | 5257 Sinclair Rd Columbus, OH Map | 6.4 |
| Northland News (614) 785-1212 | 5257 Sinclair Rd Columbus, OH Map | 6.4 |
| Northwest News (614) 785-1212 | 5257 Sinclair Rd Columbus, OH Map | 6.4 |
| Olentangy Valley News (614) 785-1212 | 5257 Sinclair Rd Columbus, OH Map | 6.4 |
| Pickerington Times-Sun (614) 785-1212 | 5257 Sinclair Rd Columbus, OH | 6.4 |
| Reynoldsburg News (614) 785-1212 | 5257 Sinclair Rd Columbus, OH Map | 6.4 |
| Suburban News Publications (614) 785-1212 | 5257 Sinclair Rd Columbus, OH Map | 6.4 |

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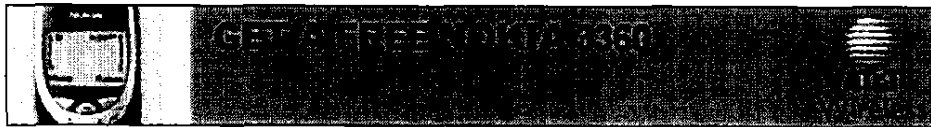
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| Times (614) 785-1212 | 5257 Sinclair Rd Columbus, OH Map | 6.4 |
| Tri-Village News (614) 785-1212 | 5257 Sinclair Rd Columbus, OH Map | 6.4 |
| Upper Arlington News (614) 785-1212 | 5257 Sinclair Rd Columbus, OH Map | 6.4 |
| Westerville News & Public (614) 785-1212 | 5257 Sinclair Rd Columbus, OH Map | 6.4 |
| Westland News (614) 785-1212 | 5257 Sinclair Rd Columbus, OH Map | 6.4 |
| Whitehall News (614) 785-1212 | 5257 Sinclair Rd Columbus, OH Map | 6.4 |
| Worthington Suburbia News (614) 785-1212 | 5257 Sinclair Rd Columbus, OH Map | 6.4 |
| Mid Ohio Golfer (614) 848-4653 | 5255 Sinclair Rd Columbus, OH Map | 6.4 |
| Other Paper (614) 847-3800 | 5255 Sinclair Rd Columbus, OH Map | 6.4 |
| Current Digest-The Post-Soviet (614) 267-6305 | 3857 N High St Fl 3 Columbus, OH Map | 6.4 |
| Small Business News Inc (614) 848-6387 | 820 Freeway Dr N Columbus, OH Map | 6.5 |
| Outlook News (614) 268-8525 | 700 Ackerman Rd Columbus, OH Map | 7.1 |
| Ohio Muscle Classic & Sports | 6833 Flags Center Dr | |

| | | |
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| (614) 891-7653 | Columbus, OH Map | 8.6 |
| Tradin' Times Inc (614) 891-7653 | 6833 Flags Center Dr Columbus, OH Map | 8.6 |
| Columbus Alive (614) 221-2449 | 1079 N High St Columbus, OH Map | 9.8 |
| Short North Gazette (614) 464-0103 | 404 Thurber Dr W # 9 Columbus, OH Map | 10.1 |
| Newspaper Network Of Central O (614) 233-7400 | 400 Dublin Ave # 100 Columbus, OH Map | 10.5 |
| Columbus Messenger Co (614) 272-5422 | 3378 Sullivant Ave Columbus, OH Map | 10.8 |
| Cincinnati Enquirer (614) 224-4640 | 50 W Broad St # 1615 Columbus, OH Map | 11.1 |
| Dayton Daily News (614) 224-1608 | 50 W Broad St # 3275 Columbus, OH Map | 11.1 |

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| Gannett Newspaper (614) 461-5305 | 50 W Broad St # 1960 Columbus, OH Map | 11.1 |
| Toledo Blade-Columbus Bureau (614) 221-0496 | 50 W Broad St # 1324 Columbus, OH Map | 11.1 |
| Akron Beacon Journal (614) 224-1613 | 2 S High St Columbus, OH Map | 11.2 |
| Dix Newspapers Capital Bur (614) 228-1700 | 2 S High St Columbus, OH Map | 11.2 |
| Cincinnati Post (614) 469-0211 | 17 S High St # 1030 Columbus, OH Map | 11.2 |
| Gongwer News Svc Inc (614) 221-1992 | 17 S High St # 630 Columbus, OH Map | 11.2 |
| Catholic Times Newspaper (614) 224-5195 | 197 E Gay St Fl 1 Columbus, OH Map | 11.2 |
| Columbus Dispatch (614) 461-5000 | 34 S 3rd St Columbus, OH Map | 11.2 |
| Plain Dealer (614) 228-8200 | 65 E State St # 900 Columbus, OH Map | 11.3 |
| Columbus Post Newspaper (614) 251-1722 | 1611 Old Leonard Ave Columbus, OH Map | 11.4 |
| Business-First Of Columbus Inc (614) 461-4040 | 471 E Broad St # 1500 Columbus, OH Map | 11.5 |
| Call & Post (614) 224-8123 | 109 Hamilton Ave Columbus, OH Map | 11.5 |
| Minority Communicator | 76 Parsons Ave | |

| | | |
|--|--|------|
| (614) 621-8740 | Columbus, OH Map | 11.7 |
| Daily Reporter (614) 224-4835 | 580 S High St # 316 Columbus, OH Map | 11.9 |
| Ohio Tavern News (614) 224-4835 | 580 S High St # 316 Columbus, OH Map | 11.9 |

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|--|--|---------|
| <u>Upper Arlington City Attorney</u> (614) 583-5020 | 3600 Tremont Rd Columbus, OH Map | 5.7 |
| <u>US Attorney</u> (614) 469-5717 | 280 N High St Columbus, OH Map | 10.8 |
| <u>Columbus City Attorney-RI Est</u> (614) 645-7712 | 109 N Front St Columbus, OH Map | 11.0 |
| <u>Public Defender</u> (614) 466-5393 | 8 E Long St # 1100 Columbus, OH Map | 11.0 |
| <u>Columbus City Attorney</u> (614) 645-7385 | 90 W Broad St # 200 Columbus, OH | 11.1 |
| <u>Columbus City Attorney-Claims</u> (614) 645-7717 | 90 W Broad St # 225 Columbus, OH Map | 11.1 |
| <u>Attorney General-Transportati</u> (614) 466-4656 | 37 W Broad St # 350 Columbus, OH Map | 11.1 |
| <u>Federal Public Defender</u> (614) 469-2999 | 10 W Broad St # 1020 Columbus, OH Map | 11.1 |
| <u>Attorney General</u> (614) 466-4320 | 30 E Broad St Fl 17 Columbus, OH Map | 11.2 |
| <u>Attorney General Off</u> (614) 466-8600 | 30 E Broad St # 26 Columbus, OH Map | 11.2 |
| <u>Inspector General</u> (614) 644-9110 | 30 E Broad St # 1820 Columbus, OH Map | 11.2 |
| <u>Attorney General</u> (614) 466-3180 | 101 E Town St Fl 4 Columbus, OH Map | 11.5 |
| <u>Attorney General Trnsprttn</u> | 140 E Town St Fl 12 | |

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|---|--|------|
| (614)466-4751 | Columbus, OH Map | 11.5 |
| <u>Attorney General's Office</u> (614) 466-6696 | 140 E Town St Fl 15 Columbus, OH Map | 11.5 |
| <u>Franklin Cnty Prosecuting Atty</u> (614) 462-3555 | 369 S High St Fl 5 Columbus, OH Map | 11.7 |
| <u>Franklin Cnty Public Defender</u> (614) 645-8980 | 373 S High St Fl 12 Columbus, OH Map | 11.7 |
| <u>Franklin County Attorney-Civil</u> (614) 462-3520 | 373 S High St Fl 13 Columbus, OH Map | 11.7 |
| <u>Public Defender</u> (614) 462-3194 | 373 S High St # F12 Columbus, OH Map | 11.7 |
| <u>Prosecuting Attorney Diversion</u> (614) 462-3692 | 375 S High St Fl 5 Columbus, OH Map | 11.7 |
| <u>City Attorney</u> (614) 237-9802 | 360 S Yearling Rd Columbus, OH Map | 15.1 |

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|--|---|---------|
| Union County Prosecuting Atty (937) 645-3046 | 221 W 5th St # 333 Marysville, OH Map | 16.4 |
| Morrow Countv Prosecuting Atty (419) 947-5515 | 60 E High St Mount Gilead, OH Map | 34.6 |
| Pickaway Prosecuting Attorney (740) 474-6066 | 118 E Main St Circleville, OH Map | 35.5 |
| Logan Prosecuting Attorney (937) 593-3755 | 117 E Columbus Ave # 200 Bellefontaine, OH Map | 38.5 |
| Clark County Public Defender (937) 328-2640 | 50 E Columbia St Fl 4 Springfield, OH Map | 38.6 |
| County Public Defender (740) 393-6734 | 1 Public Sq Mount Vernon, OH Map | 38.9 |
| Knox Countv Prosecuting Atty (740) 393-6720 | 114 E Chestnut St Mount Vernon, OH Map | 39.0 |
| Fayette Prosecuting Attorney (740) 335-8765 | 110 E Court St Washington Court House, OH Map | 42.6 |
| Prosecuting Attorney (740) 335-0888 | 110 E court St Washington Court House, OH Map | 42.6 |
| Prosecuting Attorney (419) 674-2284 | 1 Court House Sq # 50 Kenton, OH Map | 45.2 |
| Crawford Cnty Prosecuting Atty (419) 562-9782 | 130 N Walnut St Bucyrus, OH | 49.6 |
| Prosecuting Attorney (419) 294-2924 | 110 E Wyandot Ave Upper Sandusky, OH Map | 51.1 |

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|---|---|------|
| <u>Greene County Prosecuting Atty</u> (937) 562-5087 | 61 Greene St Xenia, OH Map | 51.7 |
| <u>Greene County Public Defender</u> (937) 562-5041 | 55 Greene St Xenia, OH Map | 51.7 |
| <u>Greene County Prosecuting Atty</u> (937) 562-5250 | 45 N Detroit St Fl 3 Xenia, OH Map | 51.8 |
| <u>Ross County Prosecuting Atty</u> (740) 702-3115 | 72 N Paint St Chillicothe, OH Map | 53.3 |
| <u>Public Defender Commission</u> (740) 772-4772 | 14 S Paint St # 54 Chillicothe, OH Map | 53.4 |
| <u>Hocking Prosecuting Attorney</u> (740) 385-5343 | 88 S Market St Logan, OH Map | 53.8 |
| <u>Perry County Prosecuting Atty</u> (740) 342-4582 | 110 N Main St New Lexington, OH Map | 54.9 |
| <u>Richland Cnty Prosecutins Atty</u> (419) 774-5676 | 38 Park St S Mansfield, OH Map | 55.4 |

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| Shelby County Prosecuting Atty (937) 498-2101 | 126 N Main Ave Sidney, OH Map | 56.4 |
| Miami County Public Defender (937) 332-6871 | Old Court House Troy, OH Map | 58.2 |
| Clinton Public Defender (937) 382-1316 | 39 E Locust St Wilmington, OH Map | 58.9 |
| Dayton City Attorney (937) 333-4100 | 101 W 3rd St Dayton, OH Map | 61.8 |
| US Public Defender (937) 225-7687 | 130 W 2nd St Dayton, OH Map | 61.8 |
| US Attorney (937) 225-2910 | 200 W 2nd St # 602 Dayton, OH Map | 61.9 |
| Auglaize Cnty Prosecuting Atty (419) 738-9688 | 201 Willipie St # G4 Wapakoneta, OH Map | 65.5 |
| Coshocton Prosecuting Attorney (740) 622-3575 | 239 N 4th St Coshocton, OH Map | 67.1 |
| Pike County Prosecuting Atty (740) 947-4323 | 108 N Market St Waverly, OH Map | 67.6 |
| Ashland Cnty Prosecuting Atty (419) 289-0000 | 307 Orange St Ashland, OH Map | 67.9 |
| Vinton County Prsctng Attorney (740) 596-5583 | 100 E Main St McArthur, OH Map | 67.9 |
| Allen County Legal Aid Society (419) 224-9070 | 311 E Market St # 307 Lima, OH | 68.3 |
| Allen County Prosecuting Atty | 204 N Main St | |

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| (419) 228-3700 | Lima, OH Map | 68.5 |
| Holmes County Prosecuting Atty (330) 674-4841 | 91 S Monroe St Millersburg, OH Map | 70.5 |
| Hancock Prosecuting Attorney (419) 424-7089 | 222 Broadway St # 104 Findlay, OH Map | 70.9 |
| Athens County Public Defender (740) 593-6400 | 80 N Court St Athens, OH Map | 75.6 |
| Athens County Prosecuting Atty (740) 592-3208 | 1 S Court St # 1 Athens, OH Map | 75.7 |
| Wayne County Prosecuting Atty (330) 287-5633 | 538 N Market St Wooster, OH Map | 78.6 |
| Seneca County Public Defender (419) 448-0703 | 120 1/2 S Washington St Tiffin, OH Map | 79.4 |
| Huron County Prosecuting Atty (419) 668-8215 | 85 Benedict Ave # 108 Norwalk, OH | 83.1 |

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| Huron County Public Defender (419) 668-3702 | 16 E Main St Norwalk, OH Map | 83.3 |
| Sandusky Prosecuting Attorney (419) 334-6222 | 100 N Park Ave Fremont, OH Map | 86.2 |
| Clermont Prosecuting Attorney (513) 732-7313 | 123 N 3rd St Batavia, OH Map | 90.4 |
| Clermont Cnty Prosecuting Atty (513) 732-7112 | 285 E Main St Batavia, OH Map | 90.6 |
| Clermont Cnty Public Defender (513) 732-7223 | 10 S 3rd St Batavia, OH Map | 90.6 |
| Attorney General's Office (419) 353-5603 | 1616 E Wooster St # T Bowling Green, OH Map | 92.1 |
| Bowling-Green City—Attorney (419) 352-2518 | 249 S Main St Bowling Green, OH Map | 92.4 |
| Wood County Public Defender (419) 354-9244 | 123 N Summit St Bowling Green, OH Map | 92.5 |
| Wood Cnty Prosecuting Attorney (419) 354-9250 | 1 Court House Sq Bowling Green, OH Map | 92.7 |
| Meigs County Prosecuting Atty (740) 992-6371 | 117 W 2nd St Pomeroy, OH Map | 93.1 |
| Mason County Prosecuting Atty (304) 675-5734 | 200 6th St Point Pleasant, WV | 101.2 |
| Defiance Cnty Prsctng Attorney (419) 784-3700 | 414 W 3rd St Defiance, OH Map | 104.8 |

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